

Business Developer

Are you passionate about green energy?

Do you want to be a green transition front runner?

And do you have a flair for stakeholder management and process facilitation?

Innargi A/S is looking for a Business Developer to proactively support and take part in Innargi's project development and negotiations of large-scale agreements.

You will help develop and execute stakeholder management plans and initiatives; act as coordinator and advisor to the chief negotiator and others involved in negotiations; and contribute to analyses of markets, customers, finances, and technical solutions.

This is a great opportunity for a driven and service-minded professional with a few years' experience who is still building their stakeholder management toolbox and who would like to increase their exposure and responsibility in a new and growing role.

Who we are

Innargi A/S is a geothermal company delivering energy for heating, founded in 2017 by A.P. Moller Holding and today jointly owned by A.P. Moller Holding, ATP and NRGi.

We are a small entrepreneurial and highly energised organisation. We work hard and we have fun doing it. As a team, we see our different backgrounds and experiences as a genuine source of strength, and we respect each other's technical and functional competencies. Our structure is lean and flat. We believe strongly in value creation through empowering our employees, and you will have significant independence to impact your role, as well as be expected to collaborate across disciplines.

The team is small and agile with a variety of tasks to carry out, and we pull together to accomplish our goals. You will join a dynamic and growing company, where you will help shape and develop our business as a whole.

The position is located in our newly renovated head office in Lyngby north of Copenhagen – with a few monthly or bimonthly travel days both in Denmark and potentially in the EU.

We are looking for

We are looking for a proactive, service-minded and analytical person who is able to see the big picture and strategic perspectives while at the same time paying close attention to all the details and tasks needed to be done to move a project or a negotiation forward.

Furthermore, our ideal candidate has:

- Experience with – and a natural flair for – stakeholder management
- A few years of professional experience

- A background in engineering, socio-technical planning, political sciences, business, or other related disciplines (a plus, but not a requirement)
- Fluency in Danish
- Excellent English communication skills both verbally and in writing
- A valid residence and work permit to Denmark, as unfortunately, we cannot sponsor this.

About us

As global warming continues to impact climate change, it's time to rethink the way we heat our urban buildings.

Our natural world is precious, and we can all make small changes to the way we live. But what our climate really needs is change at scale. Solar and wind have already transformed how we produce energy. What those technologies have done for electricity, geothermal can do for heating.

Innargi has the team to make it happen. With our combined knowledge and expertise on subsurface, drilling, engineering, and energy planning and through close partnerships with local district heating companies, we are in a unique position to turn ambitious plans into real change.

Read more about Innargi at www.innargi.com.

Application

Deadline for applications: 7 October 2022. We will review the applications and call for interviews on an ongoing basis – and we will close the job-ad as soon as we have found our new employee. Please send your application to HR Consultant cecilie.hansen@innargi.com.

For questions or more information about the position, please contact Director of Strategic Heating Development Mathias Schou Gammelgaard at mathias.gammelgaard@innargi.com or +45 31 10 32 12. For information about the recruitment process, please reach out to Cecilie Hansen at cecilie.hansen@innargi.com.